

Message Text

UNCLASSIFIED

PAGE 01 BELGRA 05974 271337Z

47

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 002136

R 271303Z NOV 74

FM AMEMBASSY BELGRADE

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 1311

AMCONSUL ZAGREB UNN

UNCLAS BELGRADE 5974

PASS BERYL COHEN, OIM/BIC

E.O. 11652: N/A

TAGS: BEXP YO

SUBJECT: POST CONDUCTED STUDY: PAPER AND WOODWORKING INDUSTRY
EQUIPMENT, YUGOSLAVIA

REF (A) BELGRADE A-366, JULY 10, 1974 (B) COHEN/MODDERNO

TELECON 11/19/74, (C) USDOC 17337

1. FOLLOWING INFORMATION UPDATES POST STUDY (REF A).

2. DURING FIRST NINE MONTHS 1974, YUGOSLAV LUMBER INDUSTRY LED ALL OTHER INDUSTRIAL SECTORS IN TERMS OF OUTPUT; HOWEVER, IN SEPTEMBER, INDUSTRY ENTERED SERIOUS SLUMP. SLUMP IS ATTRIBUTED TO DECLINE, BOTH DOMESTICALLY AND ABROAD, IN NUMBER OF HOUSING STARTS.

2. PROSPECTS. YUGOSLAV WOOD INDUSTRY CONTINUES TO SHOW GOOD GROWTH PROSPECTS. ECONOMIC FORECASTERS HAVE INFORMED INDUSTRY THAT UP-TURN CAN BE EXPECTED IN LATE 1975 OR EARLY 1976. FEDERAL ECONOMIC CHAMBER'S COUNCIL OF WOOD AND TIMBER INDUSTRIES AT RECENT CONFERENCE PROPOSED PROGRESSIVE POLICY TO HELP EASE OUT FROM PRESENT SITUATION. COUNCIL PROPOSED THAT ENTERPRISES PROCEED FROM DEVELOPMENT OF TIMBER AND PRIMARY WOOD PRODUCTS TO GREATER STIMULATION OF FURNITURE EXPORTS AS WELL.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BELGRA 05974 271337Z

4.

4. ASSOCIATION OF WOOD AND TIMBER INDUSTRIES REPORTS THAT, WHILE SOME FIRMS REVIEWING PLANS, MOST CONTINUING WITH INVESTMENT AND MODERNIZATION PROGRAMS. EXAMPLES OF ENTERPRISES WITH FRIM PLANS, ACCORDING TO ASSOCIATION, ARE CRVENA ZASTAVA OF KRUSEVAC AND SPIK OF IVANICA, WHOSE ACTIVITIES RANGE FROM LOGGING THROUGH FURNITURE PRODUCTION. IN ADDITION, BELGRADE 5923 REPORTS TENDER JUST ISSUED BY JUZNI KUCAJ ENTERPRISE FOR OVER ONE MILLION DOLLARS WORTH OF SAWMILL AND FURNITURE FACTORY EQUIPMENT.

5. COMMENT. AS DESK STUDY POINTED OUT, YUGOSLAV WOOD INDUSTRY DISPLAYS INTEREST IN AND HOLDS HIGH POTENTIAL DEMAND FOR U.S. EQUIPMENT; BUT INDUSTRY HAS ALL TOO LITTLE KNOWLEDGE OF WHAT U.S. COMPANIES CAN OFFER. PARTICIPANTS IN U.S. EXHIBIT AT ZAGREB IN APRIL CAN BOTH ESTABLISH DIRECT CONTACTS WITH END USERS AND OPEN NEGOTIATIONS FOR AGENCY AGREEMENTS LOOKING BEYOND CURRENT SITUATION TO THE LUCRATIVE MARKETING OPPORTUNITIES AFFORED BY YUGOSLAV INVESTMANET PLANS, EVEN IN BEST OF TIME WHEN LARGE SALES INVOLVED, SEVERAL MONTHS MAY TRANSPIRE, BETWEEN FIRST CONTACT WITH YUGOSLAV FIRM AND FINAL TRANSACTION. THUS, TIMING OF EXHIBIT WELL CALCULATED TO EXPLOIT ANTICIPATED UPSURGE IN YUGOSLAV INDUSTRY:

6. DUST CONTROL EQUIPMENT. YUGOSLAVIA DOES HAVE HEALTH PROTECTION STANDARDS REGULATING QUANTITY OF DUST IN SAWMILLS. MANY MILLS HAVE ALREADY INSTALLED DUST CONTROL EQUIPMENT. EMBASSY SOURCE INDICATES THAT WOOD INDUSTRY WOULD BE INTERESTED IN OPPORTUNITY TO BECOME ACQUAINTED WITH US DUST CONTROL EQUIPMENT.

7. YARDERS. EMBASSY WILL ANSWER QUESTIONS REF C AFTER FURTHER CHECK WITH INDUSTRY SOURCE.

8. ACTION REQUESTED. IN RECRUITING FOR EXHIBIT, COMMERCE MAY WISH TO ASK APPROPRIATE COMPANIES TO RESPOND PROMPTLY TO MAJOR OPPORTUNITY REPORTED BELGRADE 5923. DEADLINE IS FEBRUARY 2, 1975.

MILLER
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BELGRA 05974 271337Z

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974BELGRA05974
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740344-0529
From: BELGRADE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t1974119/aaaaahhf.tel
Line Count: 107
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: (A) BELGRADE A-366, JULY 10, 1974 (B,) COHEN/MODDERNO
Review Action: RELEASED, APPROVED
Review Authority: kelleyw0
Review Comment: n/a
Review Content Flags:
Review Date: 12 APR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 APR 2002 by chicheje>; APPROVED <13 FEB 2003 by kelleyw0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: POST CONDUCTED STUDY: PAPER AND WOODWORKING INDUSTRY EQUIPMENT, YUGOSLAVIA
TAGS: BEXP, YO
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005